



TAB.

Product Guide

Deals

dont wait.

Neither do we



About us

Built on experience

Commercial lending has a momentum problem. Timelines slip, deals stall, and decisions take too long.

That is why we built TAB. Founded in 2018, we are a commercial mortgage lender and bridging specialist built on trust, transparency, and momentum.

We take the time to understand the full picture by listening closely to borrowers and brokers, assessing the commercial logic, and understanding the story behind every deal.

When it makes sense, we move quickly with flexible funding, real time insight, and direct access to decision makers.

Backed by a team with decades of property experience and underwriters who understand risk, we provide clear, honest communication and decisive lending throughout every stage of the process, helping property deals move forward with clarity and momentum.

The TAB difference

This is how we live our values.

We own the outcome

Your team, start to finish

One underwriter from start to finish. No handovers. No repeated conversations.

Mortgage terms, bridging mindset

A mortgage lender built from bridging. Fast thinking for long term lending.

Empowered decision-makers

No faceless committees. Trusted people making real decisions.

We find the story

Everyone at the table

The right people involved early, so nothing gets missed later.

Open communication

Straight answers. Honest conversations. Everyone stays informed.

Speed without shortcuts

Fast because we're thorough. Technology supports decisions, not shortcuts.

We make it work

One central source of truth

One system. One live view. No silos or mixed information.

Simplified product offer

Clear products with flexible thinking behind them.

Multiple funding lines

Flexible capital without changing your team or process.

Mortgage

From 3.50% +

Bank of England

base rate

Completed at bridging speed

You've got a client ready to move.

Or a deal that needs pace.

Access long-term financing for residential, semi-commercial, and commercial properties.

Rates from 3.50% and the Bank of England base rate.

It's clear. Flexible. And built around the deal.

Max LTV

Max Term

Max Loan

75%
Residential

3-5
Years

£100k -
£10m

70%
Commercial

First charge only | Interest-only repayment

Available in: England, Wales, Scotland (Mainland/Non-Rural)

Arrangement fee: 2.00% | Exit fee: 2.00%

ESG Discounts available

Rates vary based on property type and
loan-to-value ratio (plus BoE base rate) pa

LTV

RESIDENTIAL

COMMERCIAL

Up to 50%

3.50%

4.00%

Up to 60%

4.00%

4.50%

Up to 70%

4.50%

5.00%

Over 70%

5.00%

Not offered

Eligibility & Criteria

MINIMUM PROPERTY VALUE

£150,000

CUSTOMER TYPE

Individual, Ltd, or LLP
registered in the UK

TENURE

Freehold, Feuhold or Leasehold
(min. 65 years remaining)

LEGAL CHARGE

First charge only

SERVICING REQUIREMENT

DSCR 125% at pay rate (+1.00%)

SECURED ARREARS

None in the last 12 months

CCJ'S

None in the last 12 months;
one over £750 in the last 24 months

DEFAULTS

As above

BKO/IVA/CVA

None in the last three years

ASSOCIATED COMPANY ADVERSE

Considered on a case-by-case basis
e.g. background liquidations

UNSECURED ARREARS

Acceptable, subject to overall
profile not being in decline

Property types:

Residential

Commercial

Residential investment

House of Multiple
Occupancy (HMO's)

Multi-unit freehold
property (MUFB)

Holiday lets and AirBnB

Corporate lets

Warehouses

Industrial units

Retail

Hospitality

Student accommodation

Properties not suitable:

Properties containing structural
works & Grade I listed properties

Restrictive occupancy covenants

Planning required properties

Properties < 10 years old without
warranty/PCC

Gambling or gaming premises

ESG Discount

There are three categories of ESG discount:

EPC, Sustainability and Social.

Borrowers may be eligible for all three in respect of each loan.

EPC

Discount:
0.33%

EPC rating A, B or C at expiry of the term

Sustainability

Discount:
0.33%

Outcome*:
Reduction of a business's environmental impact showcased by upgrades to the property or a sustainability plan

Social

Discount:
0.33%

Outcome*: Property is let to a social enterprise or charity or for adult learning or the property is used for health and wellbeing

Evidence:

This will be assessed by the borrower providing the EPC certificate

Evidence:

Works done to be independently verified by a relevant expert

Evidence:

Site visit and documented evidence of legal occupation of the property

*Outcomes in these buckets are examples of what is eligible for ESG Discount.

Borrowers can present alternative outcomes provided they can be evidenced accordingly.

What brokers are saying about TAB



Great service from start to finish

TAB were great from start to finish. There was some challenges to overcome throughout the case but they were commercially minded which enabled us to get it over the line where other lenders may have struggled.



First Time With TAB

Great experience from start to finish. A lender who shows commercial thinking coupled with fast response, and service, times is a real find.



TAB Mortgage service

The staff are very helpful and knowledgeable. The process was easy to follow. Their online application form is broker-friendly. Their term products start at £100,000 which gives them an edge over several lenders.

Please leave your
feedback about TAB here:



Bridge

From 0.68% inc.

Bank of England

base rate

When timing matters, we move fast.

Short-term finance. Structured with intent.

Rates from 0.68% per month.

Quick decisions. Clear terms. No back and forth.

You bring the deal. We make it happen.

Max LTV

Max Term

Max Term

75%
Residential

24
Months

£100k -
£10m

70%
Commercial

First charge only | Interest-only repayment
Available in: England, Wales, Scotland (Mainland/Non-Rural)
Arrangement fee: 2.00% | No exit fee

LTV	RESIDENTIAL	COMMERCIAL
Up to 55%	Not offered	0.88%
Up to 60%	0.88%	0.91%
Up to 65%	0.91%	0.94%
Up to 70%	0.94%	0.98%
Up to 75%	0.98%	Not offered

Eligibility & Criteria

**CUSTOMER
TYPE**

Individual, LTD's, or LLP's
(UK tax registered)

SECURITY

First charge security
(second charge considered)

**PROPERTY
LOCATION**

Property in England, Wales or
mainland/ non-rural Scotland

TENURE

Leasehold (min 65 years),
Freehold or Feuhold

**SECURED
ARREARS**

No secured arrears in 12 months

CCJ'S

Max 1 CCJ >£750 in last 24 months

IVA/BKO/CVA:

None in the last three years

Property types:

Residential

Residential investment

House of Multiple
Occupancy (HMO's)

property (MUFB)

Holiday lets and AirBnB

Corporate lets

Commercial

Warehouses

Industrial units

Retail

Hospitality

Student accommodation

Properties not suitable:

Loans outside these criteria will be considered case-by-case.

Properties containing mundicmaterials

Land

Football clubs/ training grounds

Mobile homes / Houseboats

Operating schools & childcare nurseries

Gambling or gaming premises

Meet the team

Scan for more information and contact details:



Our diverse team of professionals brings together decades of experience in commercial finances, technology, and client service to deliver exceptional results.



Karen Rodrigues
Director of Sales



Michael Grant
Head of Sales



Sophie Meller
Senior BDM -
East London



Kristofer Day
Senior BDM -
Scotland



Charlotte Parker
Senior BDM -
Central & South
East



Ollie Reynolds
Senior BDM -
Home Counties



Calum Knight
BDM -
South East



Ben Humphreys
Senior BDM - North
West





Gary Melville

Business
Development
Specialist



Phoebe Sellars

Senior BDM North
West & Midland



James Faustino

Sales Support



Yohann Ifrah

Internal Sales
Manager



Russ Davis

Business
Development
Executive



Abby Alexander

Business
Development
Executive



Rebecca Bradley

Business
Development
Executive



Connor Williamson

Junior Business
Development
Executive





TAB is committed to being the UK's leading specialist lender, empowering clients to finance property investments with confidence through an AI powered tech ecosystem.

We are committed to maximising access to property finance that drives sustainable growth.

With a dedication to transparency and service excellence, tailored to our customers, we aim to consistently execute with precision as we scale our offerings across real estate markets.

TAB is a trading name of TAB London Limited.
Registered in England and Wales with registration number:
11225821, and whose registered office is at

101 New Cavendish Street, London W1W 6XH.

The information disclosed in this brochure is considered a true reflection of TAB's products and services at the date of publication - last updated on **22 May 2026**

TAB loans are unregulated. Any property used as security is at risk of repossession if you do not keep up with your payments.

Changes in circumstances after the time of publication may impact the accuracy of the information. TAB can offer no guarantee, and the information enclosed may change without notice at the sole discretion of **TAB London Limited**.

TAB lending and rates will be on a case-by-case basis basis subject, inter alia, to borrower status

TAB. Trust. Transparency
tabhq.com

Scan for more information
and contact details:

